

Dunmore Applies its High Quality Standards to Expense Reports –With Profitable Results



I would highly recommend SutiExpense to other companies. They delivered the value they promised.

*- Mary Sullivan,
Dunmore Corporation*

Earthbound Paper vs. Cloud-Based Software

"Prior to implementing SutiExpense," notes Mary, "most associates were completing expense reports via an excel worksheet. A few were actually still hand writing expense reports – which required our accounts payable department to check their math to verify all totals. In addition, all excel-based expense reports were printed out, manually entered into our accounting system, sent out for approval, and then scanned into a file. It seemed ridiculous to print an electronic file – just to re-scan it a week later.

"SutiExpense meets our quality standard. It eliminates duplicate tasks, minimizes paper waste and frees up employee time for customer-facing tasks, or more strategic internal needs in Accounting."



The Customer

Dunmore Corporation

Headquarter

Bristol, PA

Industry

Plastics

Dunmore Corporation, an international manufacturer of coated films, sets a high quality standard for their products and their customer relationships. Its manufacturing facilities in the United States and Europe perform to global ISO 9001: 2008 standards.

"We emphasize quality in everything we do for our customers, and we emphasize it in our production processes. We know we also need to apply that commitment throughout the company, including in administrative areas like expense tracking and financial reporting." She was frustrated by the delays and extra steps that handling paper-based expense reports caused, and wanted to eliminate all the inefficiencies. Her method was the installation of SutiExpense.

The ROI of Enterprise Expense Report Software

"Implementing SutiExpense saved us about one person-day a month among the accounting employees who handle expense reporting. Salespeople and other Dunmore business travelers estimated savings of 4-5 hours monthly. Switching to SutiExpense may well have raised employee productivity 5% in accounting and sales. These productivity gains far exceed the cost of the service."

Mary cites three key areas where cost savings and efficiencies were obtained:

- **Process management** – Moving paper ended. Electronic data capture and report submission, and the automated approval processes, saved hours of employee time.
- **Reconciliation** – Expenses are properly labeled with the right accounting tags by the submitter. Integration with Dunmore's accounting system made report analysis and reconciliation with purchase card statements easy.
- **Accuracy** – Employees find the new system easy to use, which means fewer errors and resubmissions. Approvals are faster and reimbursements more timely.

"Everyone involved seems to gain from the new system," says Mary. "And the transition was pretty smooth. SutiExpense's support team was very attentive, and the solution was very simple to implement. Our associates learned the app interface quickly."

Needless to say, Mary Sullivan was very happy to see the last paper-based expense report work its slow and painful way through accounting. The new standards of processing that SutiExpense helped her team meet are now aligned with how they want to do business throughout their operations.

Why SutiSoft?

SutiSoft provides a comprehensive suite of cloud based business management solutions for entities of all sizes. The solutions are built on robust platforms that allow for integration, sharing, delivery, and management, essentially paving the way for the next revolution in SaaS adoption. Our suite of solutions includes scalable and easy to use solutions for HR, document management, payroll, employee travel & expenses, ERP, CRM, business data analytics, and electronic signature. This allows our customers to control costs, save time, and achieve superior security.

We are dedicated to the strategic synchronization of tailored business solutions to meet our customers' critical business needs. Our integrated solutions combine superior technology products with world class implementation services tailored to meet your most mission critical business requirements.

Our products include:

- **Business Solutions** which help improve business operations by delivering enhanced operational efficiencies and mitigating business risk, and
- **Security Solutions** which include robust endpoint security, authentication, data encryption, and strong identity/ access management systems. Our security solutions meet or exceed regulatory compliance requirements in a variety of industry verticals.

SutiSoft is a minority owned enterprise headquartered in Los Altos, California, and has offices in Northern California, India, Germany, and Japan.